

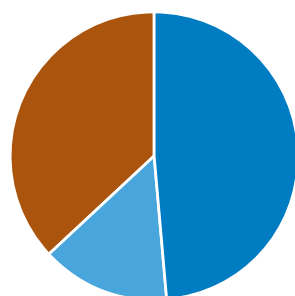
# By The Numbers ...

## What's Been Accomplished in 2013:

- Deployed 240 water purifiers that will provide access to safe water to over 240,000 additional people. We now have purifiers in over 30 countries.
- Trained 435 people in water purification and hygiene education as well as hand pump repair.
- Launched our online program with Ivy Tech for health and hygiene education.
- Designed an emergency response kit for Louisville Metro's Emergency Management office to provide safe water in a disaster.
- Redesigned and began manufacturing our WaterBall, an innovative water transport tool.
- Awarded a \$500,000 matching grant from the James Graham Brown Foundation to renovate the WaterStep headquarters building.
- Expanded shoe program, established in eight states, and boosted volume by 25%.
- Our M-100 water purifier chosen by Sustainia in Denmark as a top-100 sustainable solution worldwide.
- Our CEO Mark Hogg named as Kentucky Humanitarian of the Year by the Muhammad Ali Center.
- Opened new office in Indianapolis.
- Trained hundreds of people in water purification, health and hygiene education, and hand pump repair.
- Sent a team of Louisville Metro police officers to northern Kenya to repair hand pumps.
- Responded promptly and effectively to disasters in India and the Philippines.
- Partnered with US Navy Bureau of Medicine & Surgery for five-day Subject Matter Expert Exchange to install a water purification system in a Honduras hospital.
- Presented annual IF Water symposium in conjunction with Louisville's IdeaFestival.

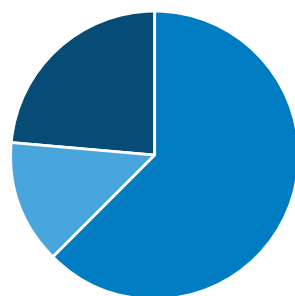
## The Breakdown:

(unaudited)



**2013 Revenue & Support:**  
**\$1,694,636**

- Programs
- Fundraising & Special Events
- Donations



**2013 Expenses:**  
**\$1,348,010**

- Programs
- Fundraising & Special Events
- Operations

## What We Do

Our goal is to see the day when no one has to drink unsafe water.

We focus on providing solutions to the world's water crisis, from bringing safe water to developing countries to providing water for disaster relief and

emergency contingency plans in local communities.

For more information about us, safe water products, training and solutions visit **[www.WaterStep.org](http://www.WaterStep.org)**

WaterStep is a 501(c)3 organization that empowers people to provide sustainable water solutions around the globe.

**WaterStep**  
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# WaterStep

## Newsletter and Annual Report

SPRING  
2014

## You Responded...We Deployed

In November 2013, super typhoon Haiyan brought death and destruction to the Philippines. In the wake of this disaster, access to safe water was among the most critical needs.

WaterStep responded to the need by donating **61 M-100 water purifiers**

to local and international non-profits providing disaster relief in the Philippines. We also sent a three man team to Cebu City where they set up a water training center. Training with the water purifier and disaster relief kits was provided to 150 people from

**47 non-profit organizations.**

These people were then able to use a water purifier and their new skills to provide safe water to devastated communities throughout the Philippines.

### Clean water relief to start

WaterStep to aid battered Philippines

By Chris Kenning

Continued from Page A1

Louisville's WaterStep — which helped bring safe drinking water to tens of thousands of people in the Philippines — is now helping to bring safe drinking water to tens of thousands of people in the Philippines.

WaterStep founder Mark Hogg will leave for Cebu City, a relief hub, on Monday to help deploy 60 simple, low-cost water purifiers that run on car batteries and use a filter to produce potable water.

"Usually water can take a huge toll after a disaster like this," said Hogg, speaking recently in the agency's warehouse, where a forklift carried boxes of parts, and volunteers and staff staffed equipment into suitcases.

The agency's main treatment system, built and worked for years.

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# Stories From the Field.



## NICARAGUA

In the work of safe water, collaboration is key. WaterStep was honored to work alongside Water Ambassadors of Canada and the Nicaraguan ministry Puentes de Esperanza (Bridges of Hope) this past month to repair and replace broken hand pumps in four communities in Matagalpa, Nicaragua.

The team, working with WaterStep's in-country hand pump repair training program, was involved in a variety of projects. In one community, broken pipes were replaced. In another, the team fished out hand pump parts that had fallen down a well. In several locations, the team converted rope pumps to closed pump systems that are more efficient and less easily contaminated. In the town of San Felipe de Apatu, an old rope pump was successfully converted to a new closed India Mark II pump. After the installation, the town came together, fireworks were set off and everyone took a turn at using the new hand pump. *Submitted by Lauren Hack, WaterStep.*

## CHINA



East Oldham Middle School in Kentucky sent four of their staff members to install water purifiers in Yangshuo primary schools. The East Oldham students and staff raised \$14,500 for three purifiers, three water tanks, plumbing tools, the water team's airfare and other project related expenses. The Yangshuo Education Department provided meals, transportation, and local expertise to assist the team.

Blessing Hands supporters contributed four more purifiers and tanks for the Buyi minority areas in Guizhou Province, where the East Oldham team also helped with installations. Mr. Jian Gao, the owner of a construction company in Kunming, volunteered his construction crew to assist the American water purifier team in the Buyi areas. He also provided transportation, piping and other fittings for the four Buyi schools. Mr. Gao said he never had so much fun or been so tired. *Submitted by Betty Cutts, Blessing Hands.*



## UGANDA

The children of the Katosi Community Day Care, Winners School and some of the residents of Katosi now have access to safe water! Rotary Clubs in Louisville, KY, Kampala and the International office all chipped in to pay for a WaterStep M-100 chlorinator, a well 200' deep, an electric submersible pump, a seven meter tower and a 3,000 liter storage tank on top of the tower to provide a little head pressure. The line from the tower divides and one line supplies water to a hydrant on the road in front of the campus and a second line supplies water to the campus for drinking and cooking. According to the Hach test kit bacteria is present in the water from the well. A water sample was tested on Friday morning after purification. I received an email with results taken before and after the chlorine generator was installed. The sample collected after purification tested negative for the presence of bacteria.

The design for the purification system started on Sunday afternoon. Materials were purchased on Monday. Construction took place Tuesday and Wednesday, The project was largely completed by Thursday morning, and was fully operational by Friday. *Submitted by Chuck Fischer, Christ Church UMC.*

## Be a Part of the Solution!

### Learn:

WaterStep offers training in Hand Pump Repair as well as Water and Hygiene. To learn more, visit our website at [www.waterstep.org](http://www.waterstep.org).

### Train:

#### Water and Hygiene

April	11 - 12	September	12 - 13
May	9 - 10	October	10 - 11
June	6 - 7	December	12 - 13
July	11 - 12		
August	22 - 23		

#### Hand Pump Repair

April	24 - 25
May	29 - 31
July	7 - 9
September	18 - 20
October	23 - 25

### Go:

Don't have a group or organization to go with? We already have several trips organized and just waiting for you! To find out more, visit our website at [www.waterstep.org](http://www.waterstep.org).

#### 2014 Trip Dates

April 26 - May 3	Water and Hygiene	Nicaragua	Open
July 9 - 22	Hand Pump Repair	Kenya	Full
July 13 - 26	Water and Hygiene	Brazil	Full
August 4 - 12	Water and Hygiene	Costa Rica	Open
Sept. 20 - 27	Water and Hygiene	Haiti	Open
October 18 - 25	Water, Well Repair	Nicaragua	Open
November 1 - 8	Water and Hygiene	Costa Rica	Open
November 15 - 22	Water, Well Repair	Nicaragua	Open
Nov. 29 - Dec. 6	Water, Well Repair	Nicaragua	Open

