Financial Statements

2019

Edge Outreach, Inc. d/b/a Waterstep

December 31, 2019 and 2018



Financial Statements

Edge Outreach, Inc. d/b/a Waterstep

December 31, 2019 and 2018

Independent Auditors' Report	1
Financial Statements	
Statements of Financial Position	3
Statements of Activities	4
Statements of Functional Expenses	5
Statements of Cash Flows	7
Notes to Financial Statements	8

Strothman and Company

Certified Public Accountants and Advisors 1600 Waterfront Plaza 325 West Main Street Louisville, KY 40202 502 585 1600



Independent Auditors' Report

Board of Directors Edge Outreach, Inc. Louisville, Kentucky

We have audited the accompanying financial statements of Edge Outreach, Inc. d/b/a Waterstep (the "Organization"), which are comprised of the statements of financial position as of December 31, 2019 and 2018 and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America. This includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Edge Outreach, Inc. as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Change in Accounting Principle – Adoption of Financial Accounting Standards Board of Accounting Standards Update

As discussed in Note B, the Organization adopted the requirements of Financial Accounting Standards Board, *Accounting Standards Update* No. 2018-08, Not-for-Profit Entities (Topic 958): *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made.* The Organization also adopted the requirements of Financial Accounting Standards Board, *Accounting Standards Update* No. 2014-09, *Revenue from Contracts with Customers* (Topic 606). Our opinion is not modified with respect to these matters.

Storting and Congag PSC
Louisville, Kentucky
May 21, 2020

Statements of Financial Position

Edge Outreach, Inc. d/b/a Waterstep, Inc.

		Decer	nber 3	1
		2019		2018
Assets				
Current Assets				
Cash	\$	142,585	\$	133,420
Restricted cash		37,420		111,204
Accounts receivable				22,701
Inventories		168,000		110,758
Prepaid expenses		7,450		
Total Current Assets		355,455		378,083
Property and Equipment, net of accumulated depreciation		1,070,339		1,121,270
Other Intangible Assets, net of accumulated amortization				
of \$91 (2019)		18,429		12,774
Total Assets	\$	1,444,223	\$	1,512,127
Liabilities and Net Assets				
Current Liabilities				
Line of credit	\$	251,181	\$	141,181
Accounts payable	•	39,898	,	24,953
Deferred safe water trip revenue				5,400
Unearned rent		11,301		
Current maturities of long-term debt		5,926		5,688
Total Current Liabilities		308,306		177,222
Long-Term Debt, less current maturities		3,644		9,553
Total Liabilities		311,950		186,775
Net Assets				
Without donor restriction		1,094,853		1,214,148
With donor restriction		37,420		111,204
Total Net Assets		1,132,273		1,325,352
Total Liabilities and Net Assets	\$	1,444,223	\$	1,512,127

See Notes to Financial Statements

Statements of Activities

Edge Outreach, Inc. d/b/a Waterstep, Inc.

	Year En	Year Ended December 31, 2019	1, 2019		Year En	Year Ended December 31, 2018	1, 2018
	Net Assets Without Donor Restriction	Net Assets With Donor Restriction	Total		Net Assets Without Donor Restriction	Net Assets With Donor Restriction	Total
Revenues and Support Program Service Revenues							
Product sales	\$ 64,491		\$ 64,491		\$ 74,326		\$ 74,326
Shoe program	136,186		136,186		154,249		154,249
Safe water trips	27,000		27,000		45,900		45,900
Safe water training	4,500		4,500		2,900		2,900
Support							
Contributions	572,080	\$ 39,836	611,916		467,631	\$ 90,230	557,861
In-kind contributions	99,340		99,340		83,745		83,745
		37,500	37,500			4,750	4,750
Fundraising events \$ 32,746				\$ 44,420			
	24,175		24,175	200	32,337		32,337
Rental income	36,900		36,900		22,600		22,600
Miscellaneous income	935		935		4,572		4,572
	965,607	77,336	1,042,943		891,260	94,980	986,240
Net Assets Released from Restrictions	151,120	(151,120)			140,353	(140,353)	
Total Revenues and Support	1,116,727	(73,784)	1,042,943		1,031,613	(45,373)	986,240
Expenses					0.00		0.00
Program Services General and administrative	936,386		936,386		943,293 147,144		943,293 147,144
Fundraising	162,266		162,266		85,226		85,226
Total Expenses	1,236,022		1,236,022		1,175,663		1,175,663
Changes in Net Assets	(119,295)	(73,784)	(193,079)		(144,050)	(45,373)	(189,423)
Net Assets at Beginning of Year	1,214,148	111,204	1,325,352		1,358,198	156,577	1,514,775
Net Assets at End of Year	\$ 1,094,853	\$ 37,420	\$ 1,132,273		\$ 1,214,148	\$ 111,204	\$ 1,325,352

See Notes to Financial Statements

Statements of Functional Expenses

Edge Outreach, Inc. d/b/a Waterstep, Inc.

Salaries \$ Payroll taxes			Program Activities	٦ ا					пo	rodd	Supporting Activities	es			
·									General						
	Safe Water		Disaster Relief	_	Shoe Program	ا" ۳	Programs Subtotal	Adn	and Administrative	ᇳ	Fundraising	જ જ	Supporting Subtotal	-	Total Expenses
	\$ 139,165 9,607 19,104	↔	33,474 2,301 4,776	↔	94,882 7,041 8,555	↔	267,521 18,949 32,435	↔	63,731 4,812 4,266	↔	81,095 5,852 6,382	↔	144,826 10,664 10,648	↔	412,347 29,613 43,083
Total Salary and Related Expenses	167,876		40,551		110,478		318,905		72,809		93,329		166,138		485,043
Safe water supplies	107,962		14,187				122,149								122,149
Safe water products	150,786		22,954				173,740						1		173,740
Consultant Tees Professional fees	4.537		1.396		1.047		6.980		12.916		16,547 917		16,547		16,547 20,813
Travel	28,568		1,076		1,538		31,182								31,182
Supplies					14,586		14,586				11,769		11,769		26,355
Printing and advertising	12,119		3,729		2,797		18,645		7,992				7,992		26,637
Meals	2,948		206		1,480		5,335		4,538		4,536		9,074		14,409
Postage and shipping	754		232		2,679		3,665		1,161		1,161		2,322		5,987
Direct mail solicitation											3,740		3,740		3,740
Insurance	12,286		3,634		2,250		18,170		2,116		985		3,101		21,271
Utilities	15,698		4,830		3,623		24,151		208		763		1,271		25,422
Equipment	6,081		1,871		1,403		9,355		195		295		490		9,845
Service contracts	10,442		3,213		2,410		16,065		338		202		845		16,910
Auto expense	280		86		13,667		14,033		431		431		862		14,895
Banking and finance fees	673		207		155		1,035		10,122				10,122		11,157
Repairs and maintenance	2,607		802		602		4,011		84		127		211		4,222
Interest expense	6,675		2,054		1,540		10,269		216		324		540		10,809
Information technology	16,796		5,168		3,876		25,840		7,441		5,873		13,314		39,154
Office expense	5,255		1,617		1,213		8,085		8,086		8,085		16,171		24,256
Telephone expense	1,774		546		409		2,729		2,727		2,728		5,455		8,184
Depreciation	62,085		19.103		14.327		95,515		2,012		3.016		5.028		100,543
Amortization	59		18		14		91						î		91
Loss on disposal of equipment															•
Membership dues	2,389		735		551		3,675		3,678		3,676		7,354		11,029
Conferences and conventions	5,314		1,635		1,226		8,175				3,457		3,457		11,632
↔	\$ 623,964	s	130,551	S	181,871	↔	936,386	s	137,370	S	162,266	S	299,636	↔	1,236,022

See Notes to Financial Statements

Statements of Functional Expenses

Edge Outreach, Inc. d/b/a Waterstep, Inc.

							¥	Year Ended December 31, 2018	cemb	er 31, 2018						
				Program Activities	n Act	ivities				lnS	oporti	Supporting Activities	es			
		Safe		Disaster		Shoe		Programs		General and			nS	Supporting	Total	
		Water		Relief		Program		Subtotal	Adn	Administrative	핅	Fundraising	"	Subtotal	Expenses	اي
Salaries Payroll taxes Employee benefits	↔	134,499 9,158 19,015	↔	33,685 2,294 4,683	↔	70,087 5,215 6,903	↔	238,271 16,667 30,601	↔	65,240 4,627 4,263	↔	17,632 1,229 1,830	↔	82,872 5,856 6,093	\$ 321,143 22,523 36,694	ξ ε ξ ξ
Total Salary and Related Expenses		162,672		40,662		82,205		285,539		74,130		20,691		94,821	380,360	9
Safe water supplies Safe water products		86,861		70,468				157,329 178 446							157,329 178 446	6 9
Consultant fees) - - - - -)) :)				18,706		18,706	18,706	9 9
Professional fees		4,192		1,290		296		6,449		18,149		6,449		24,598	31,047	71
Travel		31,101		11,706		2,988		45,795				i		1	45,795	ن ک
Supplies Drinting and advertising		10.608		- 9		14,559		14,559 30,166		12 028		3,764		3,764	18,323	S 2
Meals		2,578		793		4,046		7,417		3,966		3,966		7,932	15,349	t O
Postage and shipping		491		151		1,230		1,872		755		755		1,510	3,382	22
Direct mail solicitation				•								2,697		2,697	2,697	2(
Insurance		8,844		2,567		1,424		12,835		2,007		6,901		8,908	21,743	೮
Utilities		15,137		4,657		3,493		23,287		490		735		1,225	24,512	2
Equipment		6,634		2,041		1,531		10,206		215		322		537	10,743	೮
Service contracts		9,342		2,875		2,156		14,373		302		424		756	15,129	တ္သ
Auto expense		287		181		9,650		10,418		903		903		1,806	12,224	4.
Banking and finance fees		999		202		154		1,025		8,444				8,444	9,469	တ္တ
Repairs and maintenance		3,690		1,135		852		2,677		120		179		299	5,976	9
Interest expense		3,726		1,146		860		5,732		120		181		301	6,033	င္သ
Information technology		24,104		7,416		5,562		37,082		9,271		2,440		11,711	48,793	33
Office expense		4,989		1,535		1,151		7,675		7,675		7,675		15,350	23,025	52
Telephone expense		1,808		256		417		2,781		2,781		2,781		5,562	8,343	೮
Depreciation		45,725		14,069		10,552		70,346		1,481		2,221		3,702	74,048	ᅈ
Loss on disposal of equipment						719		719							719	<u>6</u>
Membership dues		2,214		681		511		3,406		3,407		3,406		6,813	10,219	6
Conferences and conventions	l	6,603		2,032		1,524		10,159							10,159	္က
	↔	575,710	↔	216,507	↔	151,076	↔	943,293	\$	147,144	↔	85,226	\$	232,370	\$ 1,175,663	33
					•											1

Statements of Cash Flows

Edge Outreach, Inc. d/b/a Waterstep, Inc.

	Year Ended	Decer	mber 31
	2019		2018
Cash Flows From Operating Activities	 _		
Changes in net assets	\$ (193,079)	\$	(189,423)
Adjustments to reconcile changes in net assets to net cash			
used in operating activities			
Depreciation	100,543		74,048
Amortization	91		
Loss on disposal of equipment			719
Changes in operating assets and liabilities			
Accounts receivable	22,701		2,503
Inventory	(57,242)		12,391
Prepaid expenses	(7,450)		
Accounts payable	14,945		16,947
Deferred safe water trip revenue	(5,400)		4,500
Unearned rent	 11,301		
Net Cash Used In Operating Activities	(113,590)		(78,315)
Cash Flows From Investing Activities			
Purchases of property and equipment	(49,612)		(193,363)
Proceeds from sales of property and equipment	(10,012)		1,000
Other intangible assets	(5,746)		(8,774)
Other mangible assets	(0,1+0)		(0,114)
Net Cash Used In Investing Activities	(55,358)		(201,137)
Cash Flows From Financing Activities			
Payments on long-term debt	(5,671)		(5,450)
Net borrowings on line of credit	110,000		141,181
Net Cash Provided By Financing Activities	 104,329		135,731
Net Decrease in Cash	(64,619)		(143,721)
Cash Beginning of Year	 244,624		388,345
Cash at End of Year	\$ 180,005	\$	244,624
Cash	\$ 142,585	\$	133,420
Restricted cash	 37,420		111,204
Cash at End of Year	\$ 180,005	\$	244,624
Supplemental Disclosure of Cash Flow Information			
Supplemental Disclosure of Cash Flow Information Cash paid during the year for interest	\$ 10,809	\$	6,033
Supplemental Disclosure of Noncash Investing Activities		Φ.	40.040
Value of improvements to building		\$	10,648

Notes to Financial Statements

Edge Outreach, Inc. d/b/a Waterstep, Inc.

December 31, 2019 and 2018

Note A--Nature of Organization

Edge Outreach, Inc., d/b/a Waterstep, Inc., (the "Organization") acting through its Board of Directors, operates as a not-for-profit organization established to empower ordinary people to provide safe water solutions, sanitation and basic needs to communities in need. The Organization is dependent on contributions from supporters and revenues from mission projects, product sales and community education and engagement program services.

Note B--Summary of Significant Accounting Policies

<u>Basis of Accounting</u>--The financial statements of the Organization are prepared on the accrual basis of accounting. The *Accounting Standards Codification* ("ASC") as produced by the Financial Accounting Standards Board is the sole source of authoritative generally accepted accounting principles.

Basis of Presentation—The Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. The Organization classifies mission trip revenue as net assets with donor restrictions until the related mission trip is taken. The Organization reports contributions as support with donor restrictions if they are received with donor stipulations that limit the use of donated assets. When a donor restriction expires, net assets with donor restrictions are reported in the statements of activities as net assets released from restrictions. Certain contributions and grants received and earned with in the same year are recorded as support without donor restrictions in the accompanying statements of activities.

<u>Use of Estimates</u>--The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, support and expenses during the reporting period. Actual results could differ from those estimates.

<u>Property and Equipment</u>--Property and equipment is stated at cost if purchased, or at fair market value if donated. Depreciation is computed using straight-line over the estimated useful lives of the assets. Renewals and betterments in excess of \$1,000 and that extend the economic useful lives of the related assets are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred. When property and equipment are sold or otherwise disposed of, the asset account and related accumulated depreciation account are reduced, and any gain or loss is included in the statements of activities.

Other Intangible Asset--The Organization has a patent-related intangible asset recorded on the statements of financial position. The patent was internally developed and carried at the legal and filing costs associated with obtaining and defending the patent. The patent is amortized on a straight-line basis over its legal life estimated at 17 years. Amortization expense was \$91 during 2019, with future years' amortization expense estimated to be \$1,089 annually through 2036.

Continued

Edge Outreach, Inc. d/b/a Waterstep, Inc.

December 31, 2019 and 2018

Note B--Summary of Significant Accounting Policies--Continued

Management evaluates the useful life of the patent-related intangible asset and reviews for potential impairment annually whenever events or changes in circumstances indicate the carrying amount of the asset may not be recoverable.

<u>Impairment of Long-Lived Assets</u>--Management of the Organization reviews for the impairment of long-lived assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. An impairment loss would be recognized when estimated future cash flows expected to result from the use of the asset and its eventual disposition, are less than its carrying amount. There were no charges for impairment of long-lived assets during 2019 or 2018.

<u>In-Kind Contributions</u>--The Organization receives a substantial amount of services donated by volunteers, equipment, and supplies in carrying out the Organization's mission. Such in-kind contributions are recorded as support and program expenses in the accompanying statements of activities at their fair value, in accordance with accounting principles generally accepted in the United States of America.

The Organization also receives some free services from a variety of unpaid volunteers. No amounts have been recognized in the accompanying statements of activities because these services do not meet the criteria for recording as in-kind support and expenses.

<u>Income Taxes</u>--The Organization is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 141.010(1)(f) of the Kentucky Revised Statutes. The Organization had no unrelated business income for the years ended December 31, 2019 and 2018. Accordingly, no provision for income taxes has been made in the accompanying financial statements.

The Organization follows generally accepted accounting principles which prescribe a comprehensive model for how an organization should measure, recognize, present and disclose in its financial statements uncertain tax positions that an organization has taken or expects to take on a tax return. For the years ended December 31, 2019 and 2018, the Organization determined it did not have any uncertain tax positions and the Organization did not incur or accrue any associated interest or penalties related to those positions.

<u>Cash and Cash Equivalents</u>--The Organization considers all short-term investments purchased with maturity of three months or less to be cash equivalents.

<u>Program Service Revenues and Accounts Receivable--</u>The Organization sells water chlorination and sanitation devices and related materials. Items are billed when shipped and the Organization records these amounts as receivables. The Organization uses the direct write off method for uncollectible receivables, and records bad debt expense when the associated receivable is identified as uncollectable.

Edge Outreach, Inc. d/b/a Waterstep, Inc.

December 31, 2019 and 2018

Note B--Summary of Significant Accounting Policies--Continued

<u>Contributions</u>--Unconditional promises to give contributions are recognized as support when the donor makes a promise that is in substance, unconditional. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Promises to give are recorded at net realizable value if expected to be collected in one year and at fair value if expected to be collected in more than one year. Management periodically reviews the collectability of promises to give, and any amounts where collection is questionable are reserved.

Advertising Costs--Advertising costs are expensed as incurred. Total advertising expense was \$26,639 and \$43,094 for the years ended December 31, 2019 and 2018, respectively.

<u>Inventories</u>--Inventories of chlorination and sanitation devices and related materials are recorded at the lower of cost (average cost method) or net realizable value. Reserves for obsolete inventory are recorded when an impairment of value is identified. No reserves were recorded at December 31, 2019 or 2018.

<u>Functional Expenses</u>--The costs of providing the various programs and other activities have been summarized in the statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Management estimates the expense allocations based on the percentage of square footage or hours worked for the benefited programs or functions.

Reclassification--Reclassifications have been made to the prior period statement of activities and functional expenses in order for them to be conformity with current year presentation. There was no effect on the previously reported income and expenses as a result of the reclassification.

New Accounting Pronouncement—During the year ended December 31, 2019, the Organization adopted the requirements of the Financial Accounting Standards Board's ("FASB") Accounting Standards Update ("ASU") No. 2014-09—Revenue from Contracts with Customers (Topic 606), related to the timing of recognizing revenue. The core principle of the adoption of ASU 2014-09 consists of recognizing revenues to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the Organization expects to be entitled in exchange for those goods or services. Presentation and disclosure requirements include the disaggregation of revenue, contract balances, and determining the transaction price and performance obligations.

The standard has been applied retrospectively and it had no effect on the total net assets and December 31, 2018 balances of the Organization.

The Organization adopted the requirements of the FASB ASU No. 2018-08, Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made, in the current year, applying the changes using a modified prospective approach. This update clarifies and improves current guidance about whether a transfer of assets is a contribution or an exchange transaction. The Organization has adopted the guidance in the ASU as of December 31, 2019; however, adoption did not materially impact the Organization's financial statements.

Edge Outreach, Inc. d/b/a Waterstep, Inc.

December 31, 2019 and 2018

Note C--Inventories

Inventories consist of the following:

		Year Ended	Decen	nber 31
		2019		2018
Raw materials Finished goods	\$	114,853 53,147	\$	80,808 29,950
	<u>\$</u>	168,000	\$	110,758

Note D--Property and Equipment

Property and equipment consists of the following:

		Decen	nber	31
		2019		2018
Land	\$	40,320	\$	40,320
Building	1,	030,595		998,472
Furniture, fixtures, and equipment		334,391		316,902
Vehicles		41,252		41,252
	1,	446,558		1,396,946
Less accumulated depreciation		376,219		275,676
	<u>\$ 1,</u>	070,339	\$	1,121,270

Note E--Line of Credit

The Organization maintains a revolving line of credit with Republic Bank which allows for borrowings up to \$350,000 and expires in July 2020. Outstanding borrowings bear interest at prime rate plus 1%. The bank's prime rate was 4.75% and 5.50% at December 31, 2019 and 2018, respectively. The Organization had borrowings of \$251,181 and \$141,181 on the line of credit as of December 31, 2019 and 2018, respectively. The line of credit is collateralized by the Organization's building.

Subsequent to year-end, the Organization accepted an offer to refinance their outstanding line of credit with Republic Bank on April 24, 2020. The terms include a \$300,000 loan with payments based on a 10-year term and an available \$50,000 line of credit. The Organization has the option to refinance after 5 years.

Edge Outreach, Inc. d/b/a Waterstep, Inc.

December 31, 2019 and 2018

Note F--Long-Term Debt

Long-term debt consists of the following:

	Decem	ber 31	
	2019		2018
Note payable to Republic Bank, requiring monthly principal and interest payments of \$517 through July 2021; interest at 4.07%; collateralized by the building	\$ 9,570	\$	15,241
Less current maturities	 5,926		5,688
	\$ 3,644	\$	9,553
Future minimum payments are as follows:			
Year Ending December 31 2020 2021		\$	5,926 3,644
		\$	9,570

Note G--Net Assets with Donor Restrictions

Net assets with donor restrictions of \$37,420 and \$111,204 at December 31, 2019 and 2018, respectively, are restricted for specified purposes as follows:

		Decen	nber 3	1
		2019		2018
Restricted for Specified Purposes:				
Disaster relief	\$	23,449	\$	91,738
Mission trips		5,520		5,650
Capital projects		4,000		416
Ambassador program		1,360		6,400
Miscellaneous		3,091		7,000
	<u>\$</u>	37,420	\$	111,204

Edge Outreach, Inc. d/b/a Waterstep, Inc.

December 31, 2019 and 2018

Note H--Liquidity and Availability of Financial Assets--Continued

The Organization's major sources of support are corporate grants and contributions, and even though this support can fluctuate significantly from year to year, the Organization has a strong cash position to cover its monthly financial obligations.

The following table reflects the Organization's financial assets as of the balance sheet date, reduced by amounts not available for general use within one year because of contractual or donor-imposed restrictions or internal designations.

	Decen	nber 3	31
	2019		2018
Cash Restricted cash Accounts receivable, to be collected in less than one year	\$ 142,585 37,420	\$	133,420 111,204 22,701
Total financial assets, excluding noncurrent receivables	180,005		267,325
Contractual or donor-imposed restrictions: Cash restricted by donors for specified purposes	 (37,420)		(111,204)
Financial Assets Available to Meet Cash Needs for Expenditures Within One Year	\$ 142,585	\$	156,121

Note I--In-Kind Contributions

Amounts recorded as in-kind contributions consisted of the following:

	 Decen	nber 3	1
	2019		2018
Building materials and labor (building renovation costs)		\$	10,648
Manufacturing labor	\$ 64,000		58,000
Manufacturing supplies	35,340		9,597
Equipment	 		5,500
	\$ 99,340	\$	83,745

Edge Outreach, Inc. d/b/a Waterstep, Inc.

December 31, 2019 and 2018

Note J--Future Accounting Standards

On February 25, 2016, the FASB issued ASU No. 2016-02 Leases (Topic 842). This new standard, which the Organization is not required to adopt until its year ending December 31, 2021, is intended to improve financial reporting about leasing transactions by requiring entities that lease assets to recognize on their statement of financial position the assets and liabilities for the rights and obligations created by those leases, and to provide additional disclosures regarding the leases. Leases with terms (as defined in the ASU) of twelve months or less are not required to be reflected on an entity's statement of financial position.

The Organization is presently evaluating the effects that this ASU will have on its future financial statements, including related disclosures.

Note K--Subsequent Event

Events that occur after the statement of financial position date but before the financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of subsequent events that provide evidence about conditions that existed at the statement of financial position date are recognized in the accompanying financial statements. Subsequent events which provide evidence about conditions that existed after the statement of financial position date require disclosure in the accompanying notes to the financial statements. Management evaluated the activity of the Organization through May 21, 2020, the date the financial statements were available to be issued, and concluded that the following subsequent event have occurred that would require recognition in the financial statements or disclosure in the notes to the financial statements.

Subsequent to year-end, the World Health Organization declared the spread of Coronavirus Disease (COVID-19) a worldwide pandemic. The COVID-19 pandemic is having significant effects on global markets, supply chains, businesses, and communities. Specific to the Organization, COVID-19 may impact various parts of its 2020 operations and financial results. In addition, both domestic and international equity markets have experienced significant declines since December 31, 2019. Management believes the Organization is taking appropriate actions to mitigate the negative impact. However, the full impact of COVID-19 is unknown and cannot be reasonably estimated as these events occurred subsequent to year-end are still developing.